

## Message Text

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PAGE 01 STATE 010742  
ORIGIN EB-08

INFO OCT-01 ARA-14 IO-14 ISO-00 AGRE-00 CEA-01 CIAE-00  
COME-00 DODE-00 FRB-01 H-02 INR-07 INT-05 L-03  
LAB-04 NSAE-00 NSC-05 PA-02 CTME-00 AID-05 SS-15  
STR-06 ITC-01 TRSE-00 USIA-15 PRS-01 SP-02 SOE-02  
OMB-01 DOE-11 /126 R

DRAFTED BY EB/OT/GCP - JSLATTERY  
APPROVED BY EB/OT/GCP:JSLATTERY  
COMMERCE:DSCHLECHTY (INFO)  
LABOR:HFIEKOWSKY (INFO)  
AGRICULTURE:DGOOD (INFO)  
TREASURY:WBARREDS (INFO)  
ARA/ECP:ACOOLEY (SUBS)  
STR:SO'LEARY (SUBS)

-----014865 140908Z /15

R 140128Z JAN 78  
FM SECSTATE WASHDC  
TO USMISSION GENEVA  
AMEMBASSY QUITO

UNCLAS STATE 010742

ALSO US MTN

E.O. 11652: N/A

TAGS: ETRD, MTN, EC

SUBJECT: MTN-TROPICAL PRODUCT NEGOTIATIONS-ECUADOR

1. ECUADOREAN EMBASSY OFFICIALS HERNAN ORELLANA  
(COMMERCIAL COUNSELOR) AND LUCINDO ALNEIDA (MINISTER)  
CALLED ON DEPT. OFFICIALS SEPTEMBER 22 TO DISCUSS TROPICAL  
PRODUCTS REQUESTS OF ECUADOR AND OTHER ANDEAN PACT  
COUNTRIES. THEY PRESENTED REQUEST LIST (IDENTICAL  
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TO THAT PREVIOUSLY TRANSMITTED) AND STRESSED IMPORTANCE  
OF FAVORABLE US RESPONSE THERETO, ESPECIALLY IN LIGHT  
OF FACT THAT ECUADOR IS NOT ELIGIBLE FOR GSP. DEPT.  
OFFICERS EXPLAINED PRESENT STATUS OF WORK IN TROPICAL  
PRODUCTS GROUP AND IN MTN AS A WHOLE, INCLUDING TARIFF  
GROUP. ECUADOREANS WERE UNAWARE THAT US HAD ALREADY  
MADE OFFER IN SPRING OF 1976 IN RESPONSE TO TROPICAL

PRODUCTS REQUESTS BUT THAT IMPLEMENTATION OF THAT OFFER  
DEPENDED ON NEGOTIATION OF APPROPRIATE CONTRIBUTIONS BY  
ECUADOR AND OTHER ANDEAN PACT COUNTRIES. THEY WERE ALSO  
UNFAMILIAR WITH JANUARY 15 TARGET DATE FOR TABLING OF  
DEVELOPING COUNTRY TARIFF OFFERS. ORELLANAN UNDERTOOK  
TO CABLE QUITO TO EXPLAIN HIS DEMARCHE TO DEPARTMENT  
AND NEED TO ENGAGE IN NEGOTIATIONS IN GENEVA IF THEY  
WISHED TO CONCLUDE TROPICAL PRODUCTS AGREEMENT. VANCE

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** NEGOTIATIONS  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 14 jan 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978STATE010742  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** JSLATTERY  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780021-1237  
**Format:** TEL  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1978/newtext/t19780162/aaaacaqk.tel  
**Line Count:** 70  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 39a463e3-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 04 feb 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 3773924  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** MTN-TROPICAL PRODUCT NEGOTIATIONS-ECUADOR  
**TAGS:** ETRD, EC, MTN  
**To:** GENEVA QUITO  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/39a463e3-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014